

FINANCING

Inventor: Jeffrey Michael Brock

App. No.: 10/037,055 Docket No.: 107889-041

Page 1 of 2

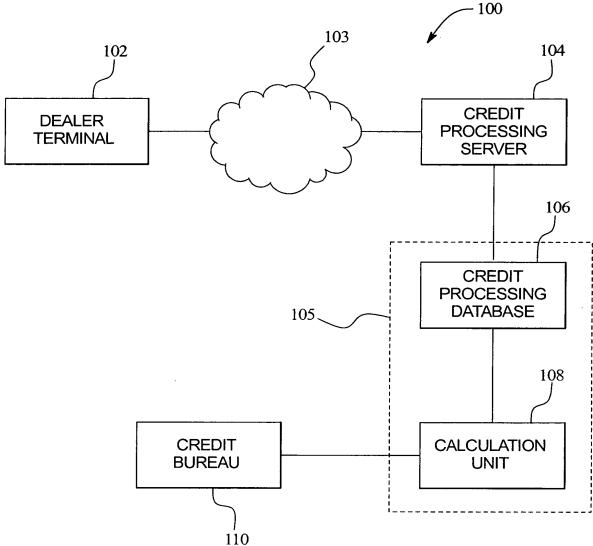
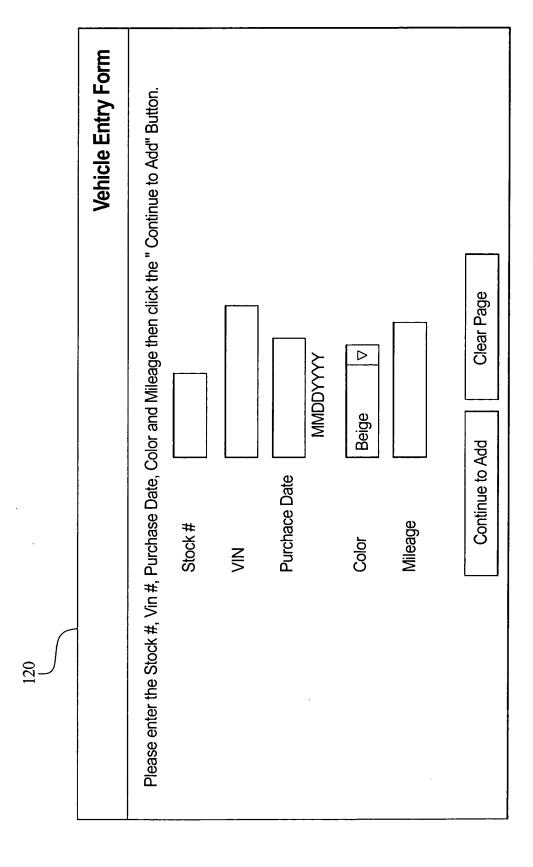


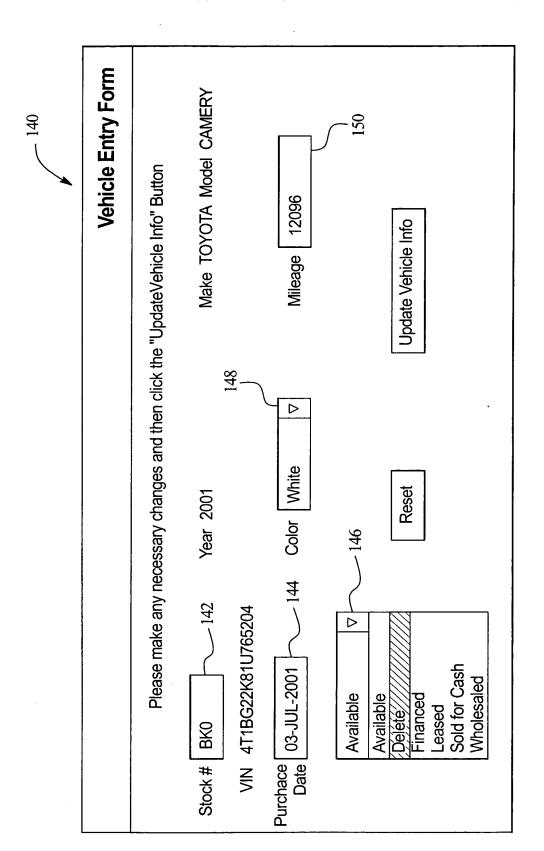
FIG. 1

FINANCING

Inventor: Jeffrey Michael Brock App. No.: 10/037,055 Docket No.: 107889-041 Page 2 of 9



-1 ugo 1 01 2 Title: SYSTEM AND METHOD FOR PROVIDING FINANCING
Inventor: Jeffrey Michael Brock
App. No.: 10/037,055
Docket No.: 107889-041
Page 3 of 9



Title: SYSTEM AND METHOD FOR PROVIDING **FINANCING** Inventor: Jeffrey Michael Brock App. No.: 10/037.055 Docket No.: 107889-041 Page 4 of 9 \$11,925 Selling Price \$11,125 \$15,275 \$11,175 \$10,225 \$11,750 \$9,200 \$8,925 \$6,195 \$8,250 \$7,400 \$10,741.63 \$6,975.00 \$9,384.72 \$3,285.00 \$6,685.00 \$5,300.00 \$6,821.92 \$5,370.00 \$4,870.01 \$3,984.00 \$8,167.57 Cost \$7,200 \$3,300 \$3,400 \$9,200 \$7,500 \$5,750 \$7,350 \$7,550 \$3,375 \$1,950 \$2,400 \$10,250 \$4,950 \$8,500 \$8,300 \$4,625 \$7,925 \$6,525 \$8,050 \$4,225 \$2,900 \$3,250 Whol. Avg. \$11,325 \$4,050 \$5,625 95,000 \$11,650 \$10,225 \$8,975 \$8,600 \$5,225 \$4,200 17,685 | \$11,750 | \$10,525 | \$9,350 \$7,125 29,704 \$11,425 |\$10,350 |\$9,000 \$5,975 Clean Mho!. 29,143 \$10,925 \$10,075 \$14,150 | \$12,750 | \$6,675 \$4,625 90,373| \$7,725 |\$6,275 | \$5,925 \$4,950 \$8,550 ලි Retail Avg. 58,861 \$8,075 19,945 \$9,450 87,009 \$6,225 \triangleright Retail Clean 85,336 \$7,350 81,000 \$6,300 35,307 Descending Miles 961 Orange Purple Beige Beige Beige Color Beige Beige Beige Beige Black Red Order | INTREPID INTREPID Light Duty **ESCORT TAURUS ESCORT CIRRUS** Model **FOCUS** TALON NEON **S10** 1996 Chevrolet Yr/Make/Model Yr/Make/Model 1996 DODGE 2001 DODGE 2001 DODGE 1996 Chrysler Make 1996| EAGLE Days in Stock Selling Price FORD 2001 FORD 2001 FORD 1996 FORD 2001 FORD 19 1996 Cost Year stock Sort By 163

160

192

190

188

186

184

182

180

176

174

172

170

168

166

18

62

Days

.⊑

Stock

99 36 36

PBZN1118 PBZN1129 36

PBZ1026

87 92 53 52 ω

1358A

9454 2961 B9893RP

A1200

162

36

PBZN11043

11197UZ

Vehicle Inventory

FINANCING

Inventor: Jeffrey Michael Brock

App. No.: 10/037,055 Docket No.: 107889-041

Page 5 of 9

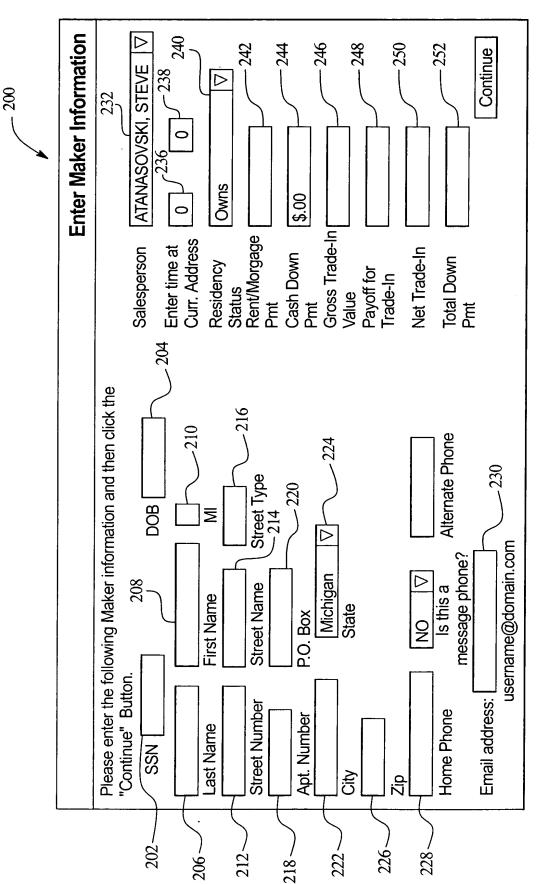
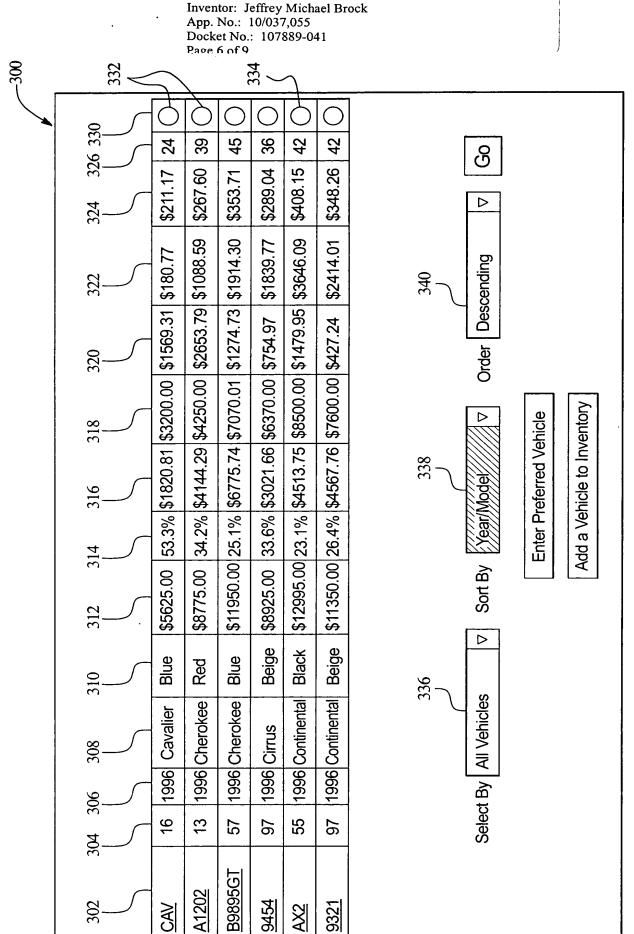


FIG. 5



FINANCING

FIG. 6

FINANCING Inventor: Jeffrey Michael Brock App. No.: 10/037,055 Docket No.: 107889-041 Page 7 of 9 MAINTAIN DEALER **INVENTORY DATABASE** S200 FIG. 7 **GATHER CUSTOMER** CREDIT INFORMATION - S202 ACCESS CUSTOMER CREDIT REPORT - S204 CALCULATE CUSTOMER **CREDIT SCORE** S206 S224 **GATHER MODIFIED** GENERATE FINANCING **CUSTOMER CREDIT PACKAGES** - S208 **INFORMATION** PRESENT FINANCING PACKAGES TO DEALER YES -S212FINANCING NO SELECT A FINANCING **PACKAGES PACKAGE** - S214 **EXHAUSTED?** S222 PRESENT CUSTOMER WITH A DEAL BASED ON THE SELECTED - S216 FINANCING PACKAGE YES NO **CUSTOMER** COMPLETE **ACCEPTS TRANSACTION** DEAL? S218 S220

Title: SYSTEM AND METHOD FOR PROVIDING

FINANCING

Inventor: Jeffrey Michael Brock

App. No.: 10/037,055 Docket No.: 107889-041

Page 8 of 9

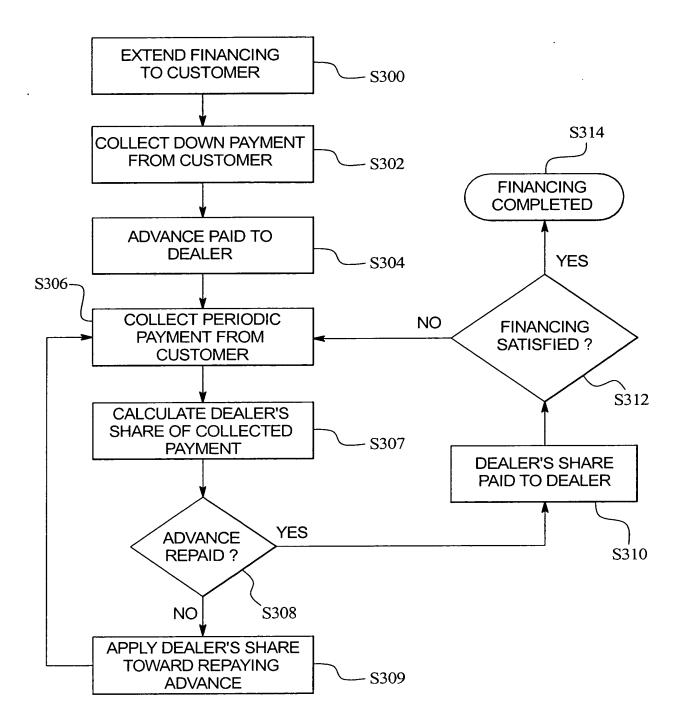


FIG. 8

